SOLUTION OVERVIEW



Decision MojoTM

From our thought leader partner 10,000 Feet



Decision Mojo™ will change how you think about decisions and decision-making.

Throughout the workshop, the focus is on learning **immediately actionable** skills and practices.



perspective changes everything

An organization's future success requires a cadre of leaders and professionals skilled in the art & science of good decision-making.

The speed of disruptive change and the hyper-connected, data-rich environment of organizations has made decision-making more challenging than ever. While good decision-making is vitally important to one's personal success and the organization's ability to thrive, most frameworks for decision-making come to us from an earlier and simpler era.

Program Description

Decision Mojo™ harnesses the most recent research in neuroscience, decision theory and behavioral economics to strengthen our decision-making capabilities. It focuses on the key cognitive traps that can cause sub-optimal decisions and provides strategies to mitigate them, along with specific tools and techniques for making better individual decisions and for leading

more effective organization-wide decision-making.

Key Outcomes

During the *Decision Mojo™* workshop participants learn:

 The **UPS** model of key decision traps, when and why these traps are likely to occur, and how these traps can negatively impact a decision.

Uncertainty related traps

Pattern recognition traps

Simplifying traps

 How to apply the powerful FIT decision process to improve organizational and personal decision-making.

Framing the Decision

Harnessing Information

Engaging the **T**eam

• The best decision-making strategies for different types of situations.

Could you be falling into one or more common decision-making traps? Take a **complimentary** *Decision Mojo™* Decision Diagnostic to find out. Explore more free resources at apg1.us/free.

For additional information about *Decision Mojo™*, visit <u>Advantage Performance Group</u>, call us at (415) 925-6832 or email <u>contact@advantageperformance.com</u>.

