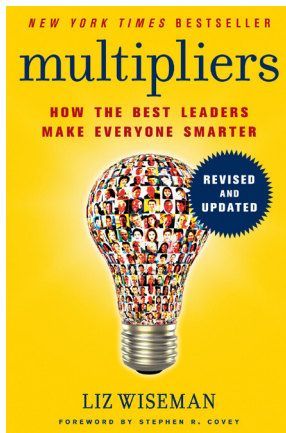


The Multipliers Simulation

From our thought leader partner **BTS**



Multiplier leaders get more intelligence from their teams than their Diminisher counterparts do—in fact, **over twice as much**.

How the best leaders make everyone smarter

Program Benefits

What could your organization accomplish with access to all the intelligence that lives inside it? Most companies are good at bringing in smart, capable people, but few are as effective at fully engaging the talent they have.

The Multipliers Simulation, developed by our thought leader partner BTS, is a powerful experience that enables participants to lead as “Multipliers”. These leaders create a culture in which people contribute their best thinking to the organization. The simulation is based on the bestselling book, *Multipliers: How the Best Leaders Make Everyone Smarter*, by Liz Wiseman.

Wiseman’s research shows that Multiplier leaders get more intelligence from their teams than their Diminisher counterparts do—in fact, over twice as much. The exciting news is that the mindset and skills of Multipliers can be learned and developed by any leader.

The Multipliers Simulation allows leaders to experience the Multiplier mindset, practice Multiplier principles, and learn to avoid Diminisher traps within the context of real-life business challenges. Through simulation, in-session experiments, and personal reflection, your leaders will learn how to best multiply the talent of their team and crossfunctional partners in order to drive long-term business value and to enable people to do the best work of their careers.

Program Objectives

Develop a Multiplier Mindset

- Develop an awareness of how you view your role as a leader
- Evaluate your mindset
- Recognize the trade-offs in leading as a Multiplier

Avoid Potential Diminisher Moments

- Recognize moments that trigger Diminisher tendencies
- Consider your options in those moments
- Use workarounds to avoid potential Diminisher behaviors
- Understand how you may accidentally diminish others despite your best intentions

Create Multiplier Moments

- Find ways to access and utilize people’s intelligence
- Actively create moments to Multiply your team
- Practice using the Multiplier experiments and tools

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Audience

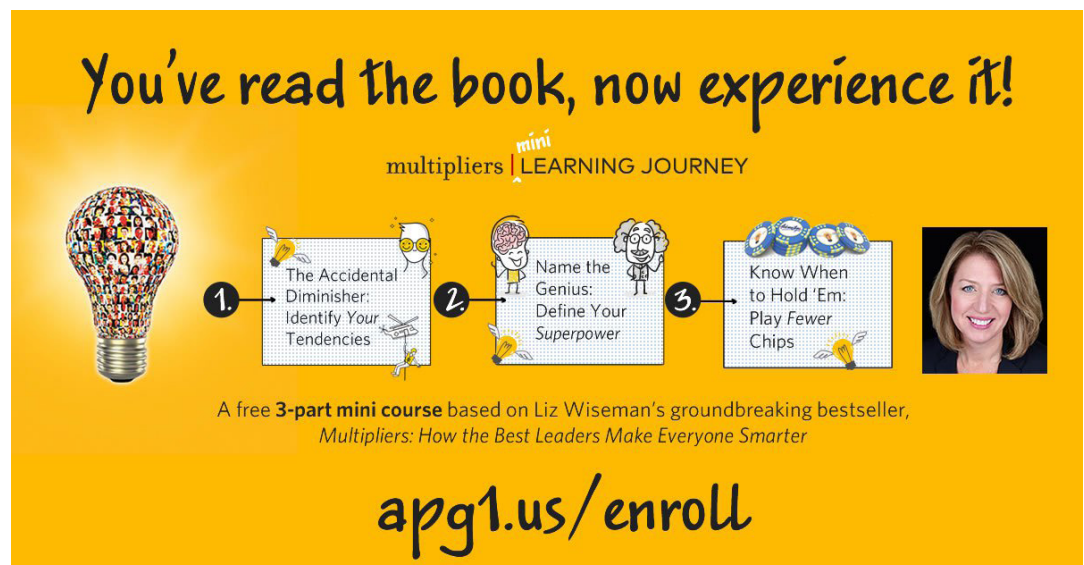
The Multipliers Simulation has been designed for front-line, mid-level, and project leaders. However, other leader audiences—from individual contributors to executives—might also benefit from this simulation. An Advantage partner can assist with determining the implementation fit within your organization.

Implementation and Customization

We have a 1-day version and a 1 and 1/2-day version of this program, the latter focused on deeper skill-building. The workshop works best with group sizes up to 30 participants, and the program can be scaled to fit larger audience requirements.

For additional information about *The Multipliers Simulation*, visit [Advantage Performance Group](https://www.advantageperformance.com), call us at (415) 925-6832 or email contact@advantageperformance.com.

Explore our complimentary resources at apg1.us/free, including our [Multipliers mini learning journey](https://apg1.us/free), great for quickly learning key concepts from the book:



You've read the book, now experience it!

multipliers ^{mini} LEARNING JOURNEY

1. The Accidental Diminisher: Identify Your Tendencies

2. Name the Genius: Define Your Superpower

3. Know When to Hold 'Em: Play Fewer Chips

A free **3-part mini course** based on Liz Wiseman's groundbreaking bestseller, *Multipliers: How the Best Leaders Make Everyone Smarter*

apg1.us/enroll

