

SOLUTION OVERVIEW



The Multipliers Simulation

From our thought leader partners at **BTS**

Implementation and Customization

We have a 1-day version and a 1½-day version, the latter focused on deeper skill-building. The program works best with group sizes up to 30 participants and can be scaled to fit larger audience requirements. All versions can be facilitated in **live** or **virtual** workshops.

The best results happen through a learning journey

Our clients experience the greatest success when the *Multipliers Simulation* is part of a broader learning journey. Your Advantage partner can assist with the design of the journey as well as specific ways to measure success.



How the Best Leaders Make Everyone Smarter

What could your organization accomplish with access to all the intelligence that lives inside it? Most companies are good at bringing in smart, capable people, but few are as effective at fully engaging the talent they have.

The *Multipliers Simulation* is a powerful experience that enables participants to lead as “Multipliers.” These leaders create a culture in which people contribute their best thinking to the organization. The simulation is based on the best-selling book, *Multipliers: How the Best Leaders Make Everyone Smarter*, by Liz Wiseman. Her research shows that Multiplier leaders get more intelligence from their teams than their Diminisher counterparts do—in fact, more than twice as much. The exciting news is that the mindset and skills of Multipliers can be learned and developed by any leader.

The *Multipliers Simulation* allows leaders to experience the Multiplier mindset, practice Multiplier principles, and learn to avoid Diminisher traps within the context of real-life business challenges. Through simulation, in-session experiments, and personal reflection, your leaders will learn how to best multiply the talent of their team and cross-functional partners to drive long-term business value and to enable people to do the best work of their careers.

Program Objectives

- Develop a Multiplier Mindset
- Identify and learn how to avoid potential Diminisher Moments
- Actively create Multiplier Moments to increase the intelligence contribution of your team, your peers and your boss
- Develop a common language for sharing feedback about Multiplier and Diminisher behaviors

Audience

Different versions of the *Multipliers Simulation* meet the needs of specific audiences:

- **Individual Contributors and Project Leads:** seeing their role as an emerging leader who can harness the best thinking of their colleagues and their boss
- **Front Line Leaders:** moving from a successful individual contributor to a leader who can maximize the contribution and potential of their team
- **Mid-level and Senior Leaders:** applying the Multiplier mindset and behaviors across the organization to get the best thinking from cross-functional peers

For additional information about *Multipliers*, visit [Advantage Performance Group](https://www.advantageperformance.com), call us at (415) 925-6832 or email contact@advantageperformance.com. Explore our mini learning journeys and other complimentary resources at apg1.us/free.