

VIRTUAL LEADERSHIP SOLUTIONS OVERVIEW

Manager Fundamentals: A collection addresses the changing needs and increasing importance of managers during times of remote teaming.

Solution	Description	Virtual Class Live Online	Virtual Self-Paced Online
Essentials of Business Leadership	Scenario simulation- based learning that builds the 7 critical skills in leading others. Leaders apply learning in simulated leadership decisions, receive valuable feedback on the impact choices have on team engagement and performance and set focused development plans to improve.	X	
1 st 90 New Manager	The 1 st 90 Mobile App helps new managers develop 5 critical habits to confidently lead others within the flow of work. Leaders follow a path to help develop the right habits to be successful people managers in their first 30 days.		X
ilead Challenges	A series of 20 minute virtual leadership simulations help leaders practice and receive immediate feedback on leadership decisions.	X	X
Rapid Learning Video Series	Rapid Learning is a series of 83 modules to learn in the flow of work. Create a journey focused on organizational leadership needs or provide them for self-study. These quick 5 – 7 minute videos help leaders apply proven, researched concepts to effectively leading teams.	X	X
Multipliers Simulation	The Multipliers Simulation enables leaders to become “Multipliers”, reduce accidental diminishers and create a culture in which people contribute their best thinking. It is based on the best-selling book, Multipliers: How the Best Leaders Make Everyone Smarter, by Liz Wiseman.	X	

Lead Change and Effectively Manage Virtual Teams

Solution	Description	Virtual Class Live Online	Virtual Self-Paced Online
1 st 90 Leading Virtually	1 st 90 Mobile App helps leaders build the key habits to keep team members engaged, focused, inspired, and on task in the midst of change or disruption.		X
Rapid Learning Conflict, Crisis and Change Series	This video series builds skills to effectively lead during times of disruption or change, everything from turning objections to objectives, maintaining morale, and disarming resistance.	X	X

Targeted Leadership Development Needs

Development Need	Solution	Description	Virtual Class Live Online	Virtual Self-paced Online
Engaging Others	Multiplier Simulation	The Multipliers Simulation enables leaders to become “Multipliers” and create a culture in which people contribute their best thinking. It is based on the best-selling book, Multipliers: How the Best Leaders Make Everyone Smarter, by Liz Wiseman.	X	
	iLead: Engaging Team Members	Leaders make decisions and receive immediate feedback in a 20 minute Leadership Simulation focused on the best practices to engage team members.	X	X
Emotional Intelligence	BlueEQ	Leaders assess and develop their own EQ improvement plan and create a culture with higher psychological safety which drives innovation, creativity, engagement and job satisfaction of the team.	X	
Manage Performance	Managing Performance: Symphony	Symphony provides managers with a systems thinking approach, equipping managers with tools and skills needed to assess, plan, and manage individual and team performance.	X	
	iLead: Managing Performance	Leaders make decisions and receive immediate feedback in a 20 minute Leadership Simulation focused on the best practices of managing the performance of others.	X	X
Influence	Influence Inside	Influence Inside helps leaders develop the ability to sell their ideas and influence others without relying on positional authority.	X	X
Diversity and Inclusion	Inclusive Leader	Leaders bring inclusion “to life” by adopting simple and pragmatic behaviors to be a stronger inclusive leader, building inclusive leadership capability to maximize the mix of a team.	X	
Leadership Coaching	BTS Coach	Coaches unlock leadership through targeted conversations that leverages the world’s foremost mindset research to drive strategic business and cultural outcomes.	X	
Making Decisions	Decision Mojo	Decision Mojo harnesses the most recent research in neuroscience, decision theory and behavioral economics to strengthen decision-making capabilities. The specific tools and techniques help leaders make better decisions and more effective organization-wide decision-making.		
Leading Virtually	1 st 90 Leading Virtually	1 st 90 Mobile App helps leaders build the key habits to keep team members engaged, focused, inspired, and on task in the midst of change or disruption.		X

Development Need	Solution	Description	Virtual Class Live Online	Virtual Self-paced Online
Targeted leadership skills	Rapid Learning Video Series	Rapid Learning is a series of 83 video modules to learn in the flow of work. Create a journey focused on organizational leadership needs or provide them for self-study. These quick 5 – 7 minute videos help leaders apply proven, researched concepts to effectively leading teams. # of videos, etc		X
	Practice with an Expert	Practice with an Expert is a virtual platform where leaders learn new skills, practice those skills with experts on the subject, and receiving immediate, direct one-on-one feedback and coaching.		X
Feedback	iLead: Coaching & Feedback	Leaders make decisions and receive immediate feedback in a 20 minute Leadership Simulation focused on the best practices, as well as the challenges in coaching and giving feedback.	X	X
Coaching	iLead: Coaching for Consistency	Leaders make decisions and receive immediate feedback in a 20 minute Leadership Simulation focused on the best practices of coaching team members.	X	X
Leading a team	iLead: Delegation & Team Performance	Leaders make decisions and receive immediate feedback in a 20 minute Leadership Simulation focused on the best practices to delegate effectively and build team performance.	X	X
Agility	Agile Moves	Agile Moves is a business simulation where leaders practice using an agile mindset in realistic situations. Leaders learn what agile means and how to apply it within their role – from both a leadership and an organizational perspective.	X	

Business Acumen

Solution	Description	Virtual Class Live Online	Virtual Self-paced Online
Know the Business	Designed to drive financial understanding by combining finance-related topics and engaging multimedia elements via computer, tablet or mobile device, Know the Business enables all leaders to make sound business decisions that drive bottom line results.		X
Winning in Business	Winning in Business is a four-hour digital simulation that puts leaders in the driver's seat of a virtual company. In the simulation, leaders compete to construct and run the most profitable and sustainable company in an evolving marketplace. Leaders will develop the skills they need to increase performance and help your organization to gain a competitive edge.	X	X